



SALES REPRESENTATIVE BAVARIA/AUSTRIA/SOUTH TYROL (M/W/D) FOR DIDRIKSONS

Do you want to be part of a successful brand with premium quality products and friendly, enthusiastic team members? Do you also share our passion for spending time outdoors as often as possible? If you do, please keep on reading for our new job opening here at Didriksons, the Swedish jacket brand.

We are looking for sales representative (M/W/D) for our showroom in Munich to take care about our fast-growing wholesale business in Bavaria, Austria and South Tyrol. This role is responsible to lead and manage our Sportswear field accounts in above area according to our commercial goals and reports to the Country Manager of Didriksons Deutschland GmbH (Düsseldorf). Starting date for this role is 1st of May 2022.

As our sales representative you manage your customers on a daily basis and act as a contact person for all matters in terms of sales, product, marketing and deliveries. Based on the commercial plan you implement marketing initiatives with your accounts. Analyzing and reporting of data and product developments is a key element for this role.

QUALIFICATIONS

We think you are a flexible person and know how to plan and organize yourself. You are a customer orientated team player with an interest in sport and fashion, who likes to work in an international team. Identifying and solving problems proactively makes you go home with a smile in your face. Then you might be the right addition for our efficient and success driven team in Düsseldorf, from where we operate our central European markets. In addition to the above we are looking for the following skill set:

- >2 years of relevant work experience
- Higher vocational and academic education advantageous
- Experience in the field of Visual Merchandise
- Good command of written and spoken English (Italian is advantageous)
- Knowledge of relevant systems and application from Microsoft (Outlook, Excel, Teams)

APPLICATION PROCESS

Email your application with your CV to career@didriksons.com and write "SALES REPRESENTATIVE GERMANY" in the subject line.

We look forward to your application as soon as possible, and no later than 15th of February 2022, as selection and interviews will be held on an ongoing basis. For questions about the role or the application process, please contact Jan Henning, Country Manager, jan.henning@didriksons.com

ABOUT DIDRIKSONS

The motivation for Didriksons, the Swedish jacket brand, is the same today as it was over 100 years ago when Hanna and Julius started the company. We want to inspire people to be outdoors regardless of the weather by creating durable, modern, and functional garments. With our core values *Responsibility*, *Craftsmanship*, and *Innovation* we have a genuine and curious attitude to what we do and to the world around us. We believe that interaction between our departments is crucial for well-being and success, and our attitude towards each other is always friendly and caring. We like to inspire each other to an active life, just as we do to our customers. By living as we learn, we gain an understanding of our customers' world and can always maintain the standard we want to stand for, both in our garments and to the world around us. We are proud to be certified by Great Place to Work® who lists Sweden's best workplaces every year.

See you outside.

